
1 Sources of uncertainty and the ambiguity triangle

2 Setup

There is an outcome space $X \subseteq \mathbb{R}$ and a set of states S . We assume that S covers all possible sources of uncertainty. An event E is any subset of S . Let \mathcal{S} be a σ -algebra of events. An act is a mapping $f : S \rightarrow X$. The set of all acts is denoted by F . There is a (binary) preference relation \succsim over the set of acts.

In this paper we focus on the following simple setup. An urn with white and black balls inside is given. We assume that \mathbb{N} is the set of natural numbers containing zero. Let $n \in \mathbb{N}$ be the number of all balls in the urn. Let $b, w \in \mathbb{N}$, such that $b + w \leq n$ be the number of known black and white balls in the urn, respectively. Let $W_{(b,w)} \in \mathcal{S}$ be the event of drawing a white a ball from an urn with b known black balls and w known white balls. Similarly let $B_{(b,w)} \in \mathcal{S}$ be the event of drawing a white ball from an urn with b known black balls and w known white balls. We assume after Chew, Sagi (2008) that a given source of uncertainty is a collection of events which forms a partition of a state space. From now on we assume that the overall number of balls n in the urn is fixed. Thus $\{W_{(b,w)}, B_{(b,w)}\}$, where $b, w \in \mathbb{N}$, such that $b + w \leq n$ is a source of uncertainty. The set of all sources of uncertainty in our setup will be denoted by \mathcal{U} . We thus have $\frac{1}{2}(n+1)^2$ number of possible sources of uncertainty.

Given a source of uncertainty $\{W_{(b,w)}, B_{(b,w)}\} \in \mathcal{U}$ we will denote a typical (ambiguous) prospect as $(x, W_{(b,w)}; y, B_{(b,w)})$, where $x, y \in X$. The interpretation is the following: if I draw a white ball from the urn containing n white or black balls in which I know that b are black and w are white and the colors of the remaining balls are unknown to me then I get x as a prize. If from the same urn I draw a black ball, then I get y as a prize. Each source of uncertainty corresponds to a different ambiguous prospect. A prospect is defined as an urn with n balls overall, in which the number w of white and the number b of black balls are known to a decision maker, while whether the color of each of the $n - b - w$ remaining balls is white or black remains unknown.

For a fixed overall number of balls in the urn n we define an ambiguity triangle as the set of all sources of uncertainty (ambiguous prospects) in the possible (b, w) space, i.e.

$$\Delta_A = \{(b, w) \in \mathbb{N}^2 | b + w \leq n\}$$

We can normalize the ambiguity triangle so that it is expressed in terms of lower probabilities (Walley, 1982) of drawing a black or a white ball (denoted

by \underline{p}_b and \underline{p}_w , respectively):

$$\Delta'_A = \{(p_b, p_w) \in \mathbb{Q}^2 | p_b + p_w \leq 1\}$$

where $\underline{p}_b = \frac{b}{n}$ and $\underline{p}_w = \frac{w}{n}$.

The true probability of drawing a white ball p_w belongs to the interval $[\underline{p}_w, \bar{p}_w]$, where \underline{p}_w denotes the lower probability of drawing a white ball while \bar{p}_w denotes the upper probability of drawing a white ball. We assume that the set of priors C is the set of all probabilities lying between the corresponding lower and upper probability.

2.1 λ -maxmin criterion

Let \succsim satisfy the Ghirardato, Maccheroni, and Marinacci (2004) axioms. Then $f \succsim g$ if and only if:

$$(1 - \lambda) \min_{p \in C} \mathbb{E}_p u(f) + \lambda \max_{p \in C} \mathbb{E}_p u(f) \geq (1 - \lambda) \min_{p \in C} \mathbb{E}_p u(g) + \lambda \max_{p \in C} \mathbb{E}_p u(g)$$

where $\lambda \in [0, 1]$ and C the set of priors are uniquely defined and u is unique up to a strictly positive affine transformation.

Several examples:

1. Let $f := (x_u, W_{(0,0)}; x_l, B_{(0,0)})$, where x_u, x_l , such that $x_u > x_l$ be a winning and a losing prize, respectively. Such a prospect corresponds to complete ignorance (out of n balls no color is known). Then the probability of drawing a white ball p_w is between 0 (the lower probability) and 1 (the upper probability). Hence the representation functional becomes:

$$(1 - \lambda) \min_{p_w \in [0,1]} \mathbb{E}u(f) + \lambda \max_{p_w \in [0,1]} \mathbb{E}u(f) = (1 - \lambda)u(x_l) + \lambda u(x_u)$$

which is the Hurwicz rule.

2. Let $f := (x_u, W_{(b,w)}; x_l, B_{(b,w)})$, where $x_l, x_u, x_u > x_l$, are the winning and a losing prize, respectively, and $b+w < n$. Such a prospect corresponds to partial ignorance (out of n balls the color of fewer than n balls is known). Then the probability of drawing a white ball p_w is between $\frac{w}{n}$ (the lower probability) and $\frac{n-b}{n}$ (the upper probability). W.l.o.g. we assume that $u(x_l) = 0$. Hence the representation functional becomes:

$$\begin{aligned} & (1 - \lambda) \min_{p_w \in \left[\frac{w}{n}, \frac{n-b}{n}\right]} \mathbb{E}u(f) + \lambda \max_{p_w \in \left[\frac{w}{n}, \frac{n-b}{n}\right]} \mathbb{E}u(f) \\ &= \left((1 - \lambda) \frac{w}{n} + \lambda \frac{n-b}{n} \right) u(x_u) + \left((1 - \lambda) \frac{n-w}{n} + \lambda \frac{b}{n} \right) u(x_l) \\ &= \left((1 - \lambda) \underline{p}_w + \lambda \bar{p}_w \right) u(x_u) \end{aligned}$$

-
3. Let $f := (x_u, W_{(b,w)}; x_l, B_{(b,w)})$, where $x_l, x_u, x_u > x_l$, are the winning and a losing prize, respectively, and $b + w = n$. Such a prospect corresponds to the situation of risk (no uncertainty) since the color of all balls in the urn is known. Then the probability of drawing a white ball p_w equals $\frac{w}{n}$. The representation functional then becomes:

$$\begin{aligned}\mathbb{E}u(f) &= \frac{w}{n}u(x_u) + \frac{n-w}{n}u(x_l) \\ &= p_w u(x_u) + (1 - p_w)u(x_l)\end{aligned}$$

which is the vNM Expected Utility.

3 Ghirardato, Maccheroni, Marinacci (2004) with set of priors in the core and Subjective Expected Utility.

Let $f := (x_1, E_1; \dots; x_n, E_n) \in F$, where $x_i < x_j$, for $i < j$, $i, j \in \{1, \dots, n\}$. Let $p_f : X \rightarrow [0, 1]$ be the induced probability distribution of f , i.e. $p_f(x) = \sum_{s \in S, f(s)=x} p(s)$. This induced probability distribution is imperfectly known.

Proposition 3.1. *Let the set of probabilities C be given by*

$$C := \{p \in [0, 1]^n : \underline{p}_i \leq p_i \leq \bar{p}_i, i \in \{1, \dots, n\}\}$$

where \underline{p}_i is the lower probability of E_i and \bar{p}_i is the upper probability of E_i . Then the GMM preference functional becomes:

$$(1 - \lambda) \min_{p \in C} \mathbb{E}_p u(f) + \lambda \max_{p \in C} \mathbb{E}_p u(f) = \mathbb{E}_\pi u(f)$$

where $\pi : \mathcal{S} \rightarrow [0, 1]$ is the subjective probability defined as follows:

$$\begin{aligned}\pi(E_1) &= \underline{p}_1 + (1 - \lambda) \left(1 - \sum_i \underline{p}_i\right) \\ \pi(E_i) &= \underline{p}_i, \quad i \in \{2, \dots, n-1\} \\ \pi(E_n) &= \underline{p}_n + \lambda \left(1 - \sum_i \underline{p}_i\right)\end{aligned}$$

3.1 General formulation

We now proceed to a more general formulation with the set of probabilities C being the core of a totally monotone capacity.

Let S be a finite state space and \mathcal{S} be an algebra of subsets of S , called events. A function $v : \mathcal{S} \rightarrow [0, 1]$ is a **capacity** if it satisfies the following three conditions:

- a) $v(\emptyset) = 0$,
- b) $v(S) = 1$,
- c) $A \subseteq B \Rightarrow v(A) \leq v(B)$, for $A, B \in \mathcal{S}$.

Condition c) is referred to as monotonicity (wrt to set inclusion). We will henceforth assume that the capacity v is defined on the algebra \mathcal{S} and consider only the events that belong to \mathcal{S} .

A capacity on \mathcal{S} is **k-monotone** ($k \geq 2$) if for any family of k -subsets A_1, \dots, A_k of S , it holds:

$$v(\cup_{i \in K} A_i) \geq \sum_{I \subseteq K, I \neq \emptyset} (-1)^{|I|+1} v(\cap_{i \in I} A_i),$$

where $K := \{1, \dots, k\}$. A capacity is **totally monotone** if it is k -monotone for every $k \geq 2$.

Möbius transform of v is a function $m : \mathcal{S} \rightarrow \mathbb{R}$ defined by:

$$m(A) = \sum_{B \subseteq A} (-1)^{|A \setminus B|} v(B), \quad A \subseteq S.$$

Conversely, Möbius transform m uniquely characterizes v because:

$$v(A) = \sum_{B \subseteq A} m(B), \quad A \subseteq S.$$

A Möbius transform m satisfies: $m(\emptyset) = 0$, $\sum_{A \subseteq S} m(A) = 1$. If it also satisfies $m(A) \geq 0$, for $A \subseteq S$, then it is called a **mass allocation function**. Given a mass allocation function m , the corresponding unique capacity is called a **belief function** b .

Shafer (1976) has shown that a capacity is totally monotone if and only if it is a belief function.

Let $f := (x_1, E_1; \dots; x_n, E_n) \in F$, where $x_i < x_j$, for $i < j$, $i, j \in \{1, \dots, n\}$. To avoid unnecessary complication we assume that \mathcal{S} is an algebra induced by the partition $\{E_1, \dots, E_n\}$ of S . We assume that v is a totally monotone capacity on \mathcal{S} . It represents the decision maker's knowledge about \mathcal{S} . Let $\text{Core}(v)$ denote the set of all probability measures consistent with the decision maker's knowledge v . It is defined as a probability measure p such that $p(A) \geq v(A)$,

for all $A \subset S$ and $p(S) = v(S)$. For any $E \in \mathcal{S}$, we define $\underline{p}(E) = v(E) = m(E)$ as a lower probability of E . For any $S \in \mathcal{S}$, we define $\bar{p}(E) = \sum_{A \supseteq E} m(A)$ as the upper probability of E . The lower/upper probability of E is interpreted as the lowest/highest possible probability value that can be assigned to the event E that is consistent with the decision maker's knowledge v . Let $B_i := E_1 \cup \dots \cup E_i$, $G_i := E_i \cup \dots \cup E_n$, for $i = 1, \dots, n$ denote the "get at least as Bad as x_i " and "get at least as Good as x_i " events, respectively.

Proposition 3.2. *For a totally monotone capacity v , the following holds:*

$$\min_{p \in \text{Core}(v)} \mathbb{E}_p u(f) = \mathbb{E}_\pi u(f)$$

where $\pi(E_i) = v(G_i) - v(G_{i+1})$, for $i \in \{1, \dots, n-1\}$, $\pi(E_n) = v(G_n) = v(E_n)$.

Proof. Since we are minimizing $\mathbb{E}_p u(f)$ over probability measures $p \in \text{Core}(v)$, we want to assign the highest possible probability in the core of v to the event E_1 with the lowest prize x_1 . Hence

$$\begin{aligned} \pi(E_1) = \bar{p}(E_1) &= \sum_{A \supseteq E_1} m(A) \\ &= \sum_{A \subseteq G_1} m(A) - \sum_{A \subseteq G_2} m(A) \\ &= 1 - v(G_2) \end{aligned}$$

Out of the remaining $1 - \pi(E_1) = \sum_{A \subseteq G_2} m(A)$ probability mass we assign as much as possible to the event E_2 . Continuing this way to each event E_i , $i \in \{1, \dots, n-1\}$ we assign:

$$\begin{aligned} \pi(E_i) &= \sum_{E_i \subseteq A \subseteq G_i} m(A) \\ &= \sum_{A \subseteq G_i} m(A) - \sum_{A \subseteq G_{i+1}} m(A) \\ &= v(G_i) - v(G_{i+1}) \end{aligned}$$

Finally, to the best event E_n we assign the lower probability of E_n :

$$\begin{aligned} \pi(E_n) &= \sum_{E_n \subseteq A \subseteq G_n} m(A) \\ &= v(G_n) = v(E_n) = \underline{p}(E_n) \end{aligned} \quad \square$$

Proposition 3.3. *For a totally monotone capacity v , the following holds:*

$$\max_{p \in \text{Core}(v)} \mathbb{E}_p u(f) = \mathbb{E}_{\pi'} u(f)$$

where $\pi'(E_i) = v(B_i) - v(B_{i-1})$, for $i \in \{2, \dots, n\}$, $\pi'(E_1) = v(B_1) = v(E_1)$

Proof. The proof is very similar to the proof of Proposition 3.2. We assign probability mass recursively in the following way: assign the highest possible probability in the core of v to the event E_n with the highest prize x_n :

$$\begin{aligned}\pi'(E_n) &= \bar{p}(E_n) = \sum_{A \supseteq E_n} m(A) \\ &= \sum_{A \subseteq B_n} m(A) - \sum_{A \subseteq B_{n-1}} m(A) \\ &= 1 - v(B_{n-1})\end{aligned}$$

Out of the remaining $1 - \pi'(E_n) = \sum_{A \subseteq B_{n-1}} m(A)$ probability mass we assign as much as possible to the event E_{n-1} . Continuing this way to each event E_i , $i \in \{2, \dots, n\}$ we assign:

$$\begin{aligned}\pi'(E_i) &= \sum_{E_i \subseteq A \subseteq B_i} m(A) \\ &= \sum_{A \subseteq B_i} m(A) - \sum_{A \subseteq B_{i-1}} m(A) \\ &= v(B_i) - v(B_{i-1})\end{aligned}$$

Finally, to the worst event E_1 we assign the lower probability of E_1 :

$$\begin{aligned}\pi'(E_1) &= \sum_{E_1 \subseteq A \subseteq B_1} m(A) \\ &= v(B_1) = v(E_1) = \underline{p}(E_1)\end{aligned}\quad \square$$

Proposition 3.4. *For a totally monotone capacity v and $\lambda \in [0, 1]$, the following holds:*

$$\lambda \min_{p \in \text{Core}(v)} \mathbb{E}_p u(f) + (1 - \lambda) \max_{p \in \text{Core}(v)} \mathbb{E}_p u(f) = \mathbb{E}_{\pi''} u(f)$$

where $\pi''(E_i) = \pi'(E_i) + \lambda \left[\sum_{\substack{A \cap B_i \neq \emptyset \\ A \cap B_i^c \neq \emptyset}} m(A) - \sum_{\substack{A \cap B_{i-1} \neq \emptyset \\ A \cap B_{i-1}^c \neq \emptyset}} m(A) \right]$, and m is a mass allocation function associated with the capacity v .

Proof. Observe that $B_i = G_{i+1}^c$, for $i = \{1, \dots, n-1\}$. Observe further that for any partition $\{B_i, B_i^c\}$, $i = \{1, \dots, n\}$, we can decompose all the probability mass into three parts:

$$1 = \sum_{A \subseteq B_i} m(A) + \sum_{A \subseteq B_i^c} m(A) + \sum_{\substack{A \cap B_i \neq \emptyset \\ A \cap B_i^c \neq \emptyset}} m(A)$$

Hence for E_i , $i = \{1, \dots, n\}$ the value $\pi''(E_i)$ equals:

$$\begin{aligned}\pi''(E_i) &= \lambda\pi(E_i) + (1 - \lambda)\pi'(E_i) \\ &= v(B_i) - v(B_{i-1}) \\ &\quad + \lambda [v(B_{i-1}) + v(B_{i-1}^c) - v(B_i) - v(B_i^c)] \\ &= \pi'(E_i) + \lambda \left[\sum_{\substack{A \cap B_i \neq \emptyset \\ A \cap B_i^c \neq \emptyset}} m(A) - \sum_{\substack{A \cap B_{i-1} \neq \emptyset \\ A \cap B_{i-1}^c \neq \emptyset}} m(A) \right] \quad \square\end{aligned}$$